



## **Regional Sales Managers**

Envirogen is a fast-growing water treatment company that is challenging the status quo in industrial water treatment and process filtration markets, enabling customers to reach new quality standards. We do this by constantly innovating, responding to market needs, providing flexibility and generating lasting partnerships that empower our customers and our people to grow.

Decisions are made without the bureaucratic processes associated with other water treatment companies, which means decisions are made quickly. We are committed to creating a positive, lasting change for businesses, communities, our planet and our people.

### **What We Offer**

- Competitive salary and company car allowance scheme & commission.
- Paid holidays and sick pay
- Comprehensive benefits package including pension, life assurance, employee referral scheme and private healthcare.
- Encouraging and collaborative team environment
- Career development through various career paths

### **What You Will Do**

We have fantastic opportunities for Regional Sales Managers to be responsible for securing Water Treatment solutions projects across a defined territory by developing and strengthening relationships with regional clients. You will lead the sales cycle and company relationships as well as carrying out system design with innovation and adaptability. You will be supported by a Technical Proposals Engineering team, Project Design Engineers and our Manufacturing Engineers.

### **How You Will Do It**

Reporting the Head of Sales UK, you will work with key contacts across industrial, commercial, Utility and healthcare sectors, building opportunities to bid on projects and present technical information. You will handle leads and drive sales performance. Key objectives are business development, pipeline growth and conversion improvement, working in collaboration with the team to drive growth against a defined sales target.



### What We Look For

- Previous success in account management, specification sales or project sales in the Water Treatment Solutions Sector.
- Ability to function independently.
- Excellent communication skills: ability to use resources and engage operational departments to ensure high levels of customer service.
- Ability to develop and expand relationships through an organisation.
- Ability to build successful plans and bring teams together for mutual benefit.
- Full UK driving licence.

If yes, then we would love to hear from you!

Please submit your CV, showing relevant experience [joinus@envirogengroup.com](mailto:joinus@envirogengroup.com) |

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