



ROLE SUMMARY: Head of Systems Sales (UK)

Envirogen is a fast-growing water treatment company that is challenging the status quo in industrial water treatment and process filtration markets, enabling customers to reach new quality standards. We do this by constantly innovating, responding to market needs, providing flexibility and generating lasting partnerships that empower our customers and our people to grow.

Decisions are made without the bureaucratic processes associated with other water treatment companies, which means decisions are made quickly. We are committed to creating a positive, lasting change for businesses, communities, our planet and our people.

We are looking for a talented and experienced capital equipment Head of Systems Sales (UK) to join our team and help us build the future of work.

Responsibilities:

- Develop and execute sales strategies that will drive revenue growth
- Hire, train and develop a high-performing sales team
- Set and track sales goals and performance
- Provide coaching and feedback to sales team members
- Build and maintain relationships with key customers
- Represent the company to the public and other stakeholders

Qualifications:

- Bachelor's degree in Business or a related field
- 3+ years of experience in sales management
- Strong background in water treatment, wastewater treatment and/or filtration
- Proven leadership and interpersonal skills
- Excellent communication and presentation skills
- Strong analytical and problem-solving skills

Why you should apply:

- We are a fast-growing company with a great team culture.



- We offer a competitive salary and benefits package.
- We are always looking for ways to improve what we do.
- We have a flexible work environment.
- Our international network of offices and teams (UK, The Netherlands, France, Italy, USA – Texas, Tennessee, New Jersey, California, Nevada) provide opportunities to work overseas in some roles.

What you can expect from us:

- A challenging and rewarding work environment
- The chance to make a real impact on the company's success
- The opportunity to work with a team of talented professionals
- Opportunities for professional development

What we expect from you:

- A passion for business development
- A strong work ethic
- A willingness to learn and grow
- The ability to work independently and as part of a team

We are looking for a Head of Systems Sales (UK) who is passionate about helping our company grow. If you have the skills and experience we are looking for, we encourage you to apply today.

Please submit your CV, showing relevant experience tojoinus@envirogengroup.com