



Job Description

A Lifecycle Performance Company

Job Title: US Sales & Support Engineer	
Department: Service and Products	Region: UK
Direct Supervisor: COO, Service and Products	Indirect Supervisor:

JOB SUMMARY

The qualified candidate will provide applications engineering and sales support for the development of small to medium sized industrial water treatment / purification systems from our UK Product portfolio for our US Business Unit, under the supervision of the COO, Service and Products.

ESSENTIAL FUNCTIONS

- Duties include, but are not limited to:
- Working with the direct sales team, reviews specifications and customer requirements on small to medium size industrial water treatment equipment opportunities to determine appropriate process solutions, equipment selection, and project costing.
 - Work with drafters to create and develop process schemes.
 - Collaborate to generate sales proposals with appropriate approval levels.
 - Identify and evaluate risks associated with design concept and project.
 - Participate, when needed, in the installation of equipment to ensure it functions according to specifications and design.
 - Analyzes alternative techniques and methods and recommends changes to equipment or procedures as needed.
 - Establishes schedule of procedures and maintenance routines to ensure equipment operates efficiently.
 - Shares technical information and training with other departments.
 - Performs other related duties as assigned.
 - Communicates with clients, peers, and superiors via verbal and written communications.
 - Knows, understands, and complies with all project/site safety requirements.
 - Complete necessary safety training and wear appropriate levels of Personal Protective Equipment (PPE) as required by the site conditions and Health & Safety Plan (HASP).

MINIMUM JOB REQUIREMENTS (Education, Knowledge, Skills, and Experience)

- Minimum requirements for the position:
- Minimum 2 years' experience in industrial water treatment system operation or design.
 - HNC or higher qualification in Industrial, Mechanical, Environmental, and/or Chemical Engineering.
 - Ability to coordinate with Project Management and Sales, and to work independently to meet schedules for deliverables.
 - Knowledge of engineering, including piping, valves, pumps, motors, controls, and



Job Description

A Lifecycle Performance Company

- instrumentation.
- Ability to evaluate and operate process equipment, meters, and gauges.
- Proficient with Microsoft Word, Excel, and Outlook (AutoCAD a plus).
- Must be flexible to travel

ACKNOWLEDGMENT OF REVIEW	
Employee Name:	Hire Date:
Supervisor Signature:	Date:
Employee Signature:	Date: